

Dear Ladies and Gentlemen!

We would like to inform you that LLC "METINVEST-SHIPPING" announces a tender for the purchase of services for the transshipment and storage of steel products through the port of Galati, Romania in 2026 - 19,000 tons. Please submit your proposals according to the requirements below.

Parameter	Proposal requirements	
Category / Name of goods and materials	Services for transshipment and storage of steel products through the port of Galati, Romania in 2026 - 19,000 tons. Cargo: 1) steel coils - 18,000 tons - (weight of 1 roll 4-8 tons, overall dimensions 1250x1200 mm (approximate). Storage - maximum 2 tiers. Lighter coils - on the upper tier. 2) rails - 300 tons - (weight of 1 rail 0.811 tons, length 12.5 m). Shipped in vessels without bundles, laid out in rows on wooden separation. 3) beam - 700 tons - (weight of bundles/bundles 3-7 tons, length 12 m). Shipped in bulk in bundles.	Mandatory requirement
Unit of measurement	Transshipment of steel products from sea vessels of 3-6 thousand tons through a open yard on railway platform, wagons or trucks - euro/ton (use of wagons must be included in the complex rate). Storage of steel products in open yard - euro/ton/day. Other services - euro.	Mandatory requirement
Other terms and conditions	Please send us a quote (handling price, cost of cargo storage in open yard, inspection, customs formalities, procedure and terms of payment) for the following transshipment in the port of Galati - free zone: - Logistics service scheme - FOB Galati Free Zone → FCA Warehouse Galati according to Incoterms → railway platforms for transporting steel coils, railway wagons or trucks. - Unloading cargo from a sea ship to open area, loading from open area onto a railway platform, wagon or car, storage standards (TI) - Type of cargo: 1) steel coils - volume 18,000 t - (weight of 1 roll 4-8 t, overall dimensions 1250x1200 mm (approximate). Storage - maximum 2 tiers. Lighter coils - on the upper tier. 2) rails - volume 300 t - (weight of 1 rail 0.811 t, length 12.5 m). Shipped in a ship without bundles, laid out in rows on a wooden separation. 3) beam - volume 700 t - (weight of bundles/bundles 3-7 t, length 12 m). Shipped in bulk in bundles. - Arrival time at the port of Galati starting from September 12-15, 2026, two ships per month. Considering the customs status of the cargo, it is also mandatory that the warehouse/storage area is located in the free zone areas of the port. The minimum required of a freight forwarder in the port: 1. Coordination of vessel nominations and confirmation of the letter of credit in the port. 2. Coordination with the port of windows for loading wagons. 3. Coordination of the unloading plan.	Mandatory requirement

	4. Control over the correct storage of the cargo and its placement. 5. Opening and closing the T1 customs declaration. 6. Printing the necessary documents. 7. Coordination of the necessary documents. 8. Sending documents by mail and DHL. 9. Reports on the availability of cargo in the port and on the route. These reports should contain complete information such as date of arrival and discharge at port, balances at port. In the proposal, please indicate: - Cargo storage rate (tons). - Ship unloading rate (tons per day). - Mooring restrictions (draft, length). - Wagon loading rate (wagons per day).	
Buyer in charge	Roman Voronin	
E-mail to accept offers	tender.mis@metinvestholding.com	Mandatory requirement
Commercial offer submission form	Letter on the company's letterhead or by e-mail	Mandatory requirement
Form of the procedure for selecting a supplier	Tender	
Criteria for determining the best offer	The quoted price of the service, a comprehensive analysis of the company's capabilities to perform the service according to the offer.	
Start date of proposal submission period (GMT +2:00)	07.09.2026	Mandatory requirement
Closing date of submission of proposals (GMT +2:00)	10.09.2026	Mandatory requirement
Terms of payment	30 calendar days from the date of receipt of the invoice by e-mail	Mandatory or as proposed
Delivery terms		Mandatory requirement
Technical standards and regulations		Mandatory requirement
Quantity to be supplied	19,000 tons	The quantity proposed to be supplied shall be specified
Contract currency	EURO	Mandatory requirement
Company status (Manufacturer/trader/distributor)	Specify the status	Mandatory requirement
Price in the contract currency less than 20% VAT		Mandatory requirement
Delivery period	September-December 2026	Mandatory or as proposed

Consent to use the Buyer's standard forms of contracts is mandatory.

Proposals sent after the submission deadline specified in this RFP or sent to any address other than the address specified herein will not be reviewed. To participate in the tender via teleconference, contact persons and their telephone numbers shall be specified in proposals.

If you have any comments regarding activities of the Tender Committee, you can send your complaints or requests to the Appeal Committee by filling out an electronic form on the official website of Metinvest Group. <https://metinvestholding.com/ru/procurement/appeals-board>

In accordance with the procurement rules adopted by Metinvest Group, in order to participate in Metinvest Group tenders, new suppliers need to pass the pre-qualification procedure for the category/group of materials or services, within which the supplies will be performed. If you have any questions related to the pre-qualification procedure, please contact the buyer responsible for these procedures (contact information is given above).

According to the results of the supplier, selection procedure to the potential winner may be carried out on-site inspection before signing the contract, in order to determine the sufficiency of technological, financial, organizational, legal capacity of the supplier, the fulfillment of its obligations under the terms of the tender.

We look forward to mutually beneficial cooperation.

Note:

By conducting the Tender, "METINVEST-SHIPPING" LLC and other enterprises of Metinvest Group do not assume any obligations to conclude agreements, make supplies, purchase goods, etc. with the participants of the Tender, including the bidder who submitted the best offer.

This letter is for informational purposes only, is not a preliminary contract or an offer to enter into a contract (an offer), and is not intended to create obligations for the party that sent it.

Sincerely,



**Deputy General Director,
Director of branch**

"METINVEST-SHIPPING" LLC in Odessa

Roman Voronin

Contact person:
Sosnovskii Alexander
tel. +38-067-544-7805